China's Farmland Rush in Benin: Towards a Win-Win Economic Model?

Paulette Nonfodji

Paule.nonfodji@gmail.com

University of Amsterdam, The Netherlands

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Methodological Issues

- Benin like China had been communist
- Research question

To what extent does the Chinese state capitalism approach to the farmland rush in Benin constitute a win-win economic model and how does this approach differ from the neo-liberal one?

Benin's agro-fuel programme

- Agro-fuel is the way to development and therefore the need for foreign investment makes land deals necessary
- ▶ Benin has of over 8 millions hectares of farmland of which 5% is needed for the national programme

	National and International Markets Expected Demand		
	2011	2015	2020
Ethanol (Millions Litres)	203	538	1150
Biodiesel (Millions Litres)	45	112	207
Total Needs in Farmland (Hectares)	90,605	243,445	471,795

A Neo-Liberal Approach

Colethanol: A Self-Sufficient Closed System for ethanol production:

- One plant for the production of electricity destined to provide in the power needs of the second plant entirely dedicated to producing 2,780,000 to 3,475,000 litres ethanol per year
- Cassava and sweet sorghum as feedstock for ethanol





A Neo-Liberal Approach

Benin's contribution to Colethanol closed system:

- Exemption from taxes and subsidies
- Lease for \$0.05 per year of 100,000 hectares of farmland situated in the savannah in order to avoid EU and US's embargo on ethanol produced by destroying the forest
- Why overburden the savannah and give desertification a chance?

Chinese State Capitalism Approach

Complant International: A Joint Venture Company Construction for the production of ethanol

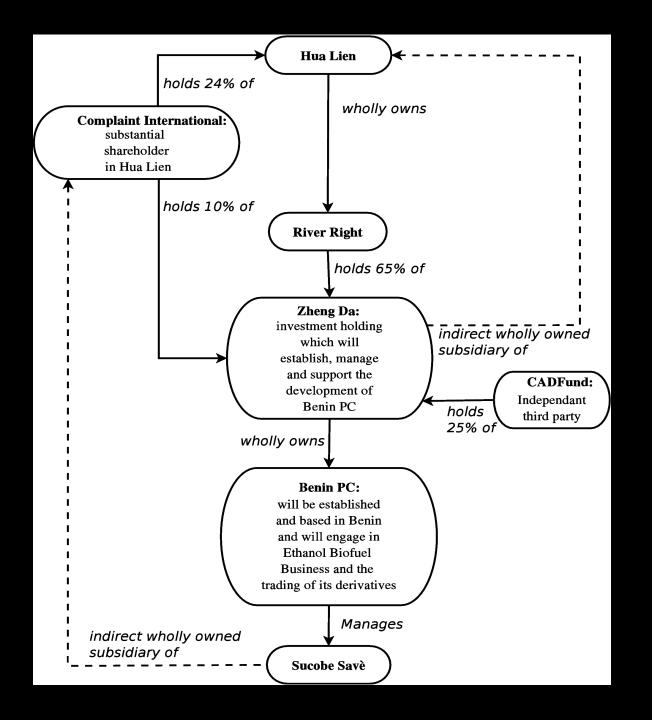
- ▶ Targeting sugar factories on the edge of bankruptcy
- Sugar factories often have vast farmland making part of them
- ▶ Ethanol produced on the basis of sugar cane complemented with cassava coming from local farmers



Chinese State Capitalism Approach

Complant International: A Joint Venture Company Construction

- In Benin conversion of tenant management contract into land deal
- ▶ Combines Benin's sugar factory SUCOBE with 3 others:
 - Complant Magbass Sugar Complex Company Limited in Sierra Leone
 - Sucrerie Cote Ouest de Complant de Madagascar
 - Sucrerie de Complant de Madagascar both in Madagascar



Chinese State Capitalism Approach

Benin's contribution to the joint venture company construction by:

- Giving ownership of 4800 hectares for free as a part of the sugar factory initiative
- Exemption from import taxes
- Allowing wage discrimination between employees of Chinese origin and the local ones

Neo-Liberal Versus Chinese State Capitalism Approach

Neo-Liberal	Chinese State Capitalism	
 Search for farmland in savannah which meets criteria of EU/US embargo on deforestation Replicable self-sufficient closed system for agro-fuel production Lease of farmland Exemption from taxes Subsidies 	 Sugar factories with their farmland are targeted Weakens EU/US's embargo argument Set up of joint venture company construction for ethanol production Lease and ownership of farmland Exemption from import taxes Wage discrimination based on origin 	
• Subsidies	 Wage discrimination based on origin 	

Chinese Approach: A Win-Win Economic Model?

For Benin the agro-fuel programme would be a win-win situation if:

- Farmland owners are made full partners of every agrofuel project
- The whole production chain including the finished product is situated in Benin
- ➤ Part of the produced agro-fuel is available for the national market
- Permanent jobs in rural areas are created as a part of the projects and as a result rural poverty will be reduced.

Chinese Approach: A Win-Win Economic Model?

Complant International wants:

- To become for free owner of 4800 hectares of farmland.
- To Create no permanent jobs which are based on wage discrimination between employees of Chinese origin and the national ones
- To export all the production of ethanol and its derivatives

Chinese Approach: A Win-Win Economic Model?

- The win-win economic model Chinese Corporate suggests to Benin agro-fuel programme does not differ much from the neo-liberal approach
- It resorts to contractual and occasional rural jobs based on wage discrimination vis-à-vis non- Chinese local employees
- Corporate organizations remain the big winners of the land deals regardless whether they come from the East or the West.

